

Transferable Skills Inventory

This activity will help you to 1) analyze your past accomplishments and identify specific transferable skills, and 2) help build language and examples to use in your resume.

Step 1: Write down 5 of your top accomplishments: (Example: 1a. I presented a portion of my thesis at a conference.)

1		
2		
3		
4		
5		





Transferable Skills Inventory

Step 2: What skills did you use during these accomplishments? Check the column for each of your top 5 accomplishments.

Management	1a	1	2	3	4	5
Manage personnel, projects and time						
Foster a sense of ownership in employees						
Delegate responsibility and review performance						
Increase productivity and efficiency to achieve goals						
Develop and facilitate WorkTeams						
Provide training for development of staff						
Adjust plans/procedures for the unexpected						
Facilitate conflict management						
Communicate well with diverse groups						
Utilize technology to facilitate management						

Train & Consult	1 a	1	2	3	4	5
Counsel, advise, consult, guide others	Χ					
Help people make their own decisions						
Conduct needs assessments						
Use a variety of media for presentation						
Develop educational curriculum and materials						
Facilitate a group discussion						
Explain difficult ideas, complex topics	Χ					
Assess learning styles and respond accordingly						
Consult and recommend solutions						
Write well organized and documented reports	X					





Transferable Skills Inventory

Communication	1a	1	2	3	4	5
Speak well in public appearances	X					
Present ideas effectively in speeches or lecture	X					
Interview people to obtain information						
Participate in group discussions and teams	X					
Listen carefully and attentively	Χ					
Easily get along with groups of people	Χ					
Write technical language, reports,manuals	X					
Edit and proofread written material	X					
Utilize all forms of technology for writing	Χ					
Demonstrate expertise in grammar and style	X					

Tech & Analytics	1a	1	2	3	4	5
Study data or behavior for meaning and solutions	X					
Analyze quantitative, physical and/or scientific data	Χ					
Write analysis of study and research	Х					
Compare and evaluate information	Χ					
Systematize information and results						
Apply curiosity						
Investigate clues						
Formulate insightful and relevant questions	Χ					
Use technology for statistical analysis	Χ					
Encourage the use of technology at all levels						





Transferable Skills Inventory

Creative	1a	1	2	3	4	5
Visualize concepts and results						
Intuit strategies and solutions						
Execute color, shape and form						
Brainstorm and make use of group synergy						
Communicate with metaphors						
Invent products through experimentation						
Express ideas through art form						
Remember faces, accurate spatial memory						
Create images through, sketches, sculpture, etc.						
Utilize computer software for artistic creations						

Financial	1a	1	2	3	4	5
Calculate, perform mathematical computations						
Work with precision with numerical data						
Keep accurate and complete financial records						
Perform accounting functions and procedures						
Compile data and apply statistical analysis						
Create computer generated charts for presentation						
Use computer software for records and analysis						
Forecast, estimate expenses and income						
Appraise and analyze costs						
Createand justify organization's budget to others						





Transferable Skills Inventory

Leadership	1 a	1	2	3	4	5
Motivate/inspire others to achieve common goals						
Develop and mentor talent						
Facilitate self-awareness in others						
Set goals and determine courses of action						
Take risks, make hard decisions, be decisive						
Negotiate terms and conditions						
Create innovative solutions to complex problems						
Establish policy						
Envision the future and lead change						
Communicate well with diverse groups	X					

Administrative	1a	1	2	3	4	5
Communicate well with key people in organization						
Identify and purchase necessary resource materials						
Utilize computer software and equipment						
Track progress of projects and troubleshoot						
Achieve goals within budget and time schedule						
Assign tasks and sets standards for support staff						
Hire and supervise temporary personnel as needed						
Organize, improve, adapt systems and processes						
Demonstrate flexibility during crisis						
Oversee communication, email and telephones						

Step 3: Review your transferable skills and use the corresponding action verb lists on the next page to assist you in writing your resume.

Adapted from UC Davis ICC- www.lifeworktransitions.com, companion website for LifeWorkTransitions.com:PuttingYourSpiritOnline, by Deborah L. Knox and Sandra S. Butzel.





Action Verbs Lists

Management

administered analyzed assigned attained chaired consolidated contracted coordinated delegated developed directed executed improved increased organized oversaw planned prioritized produced recommended reviewed scheduled strengthened supervised

Train & Consult

assessed assisted clarified counseled demonstrated diagnosed educated expedited familiarized famliarized motivated referred rehabilitated represented

Communication

addressed arbitrated arranged authored collaborated convinced corresponded developed directed drafted edited drafted edited enlisted formulated influenced interpreted lectured mediated moderated negotiated persuaded promoted publicized reconciled recruited spoke translated wrote

Tech & Analytics

assembled calculated computed drafted designed evaluated inspected interpreted engineered fabricated formulated operated programmed remodeled solved upgraded

Creative

acted conceptualized created customized established fashioned founded illustrated initiated instituted integrated introduced invented originated revitalized shaped

allocated appraised audited balanced budgeted calculated computed forecasted marketed projected

Financial

Leadership

adapted advised clarified coached demystified developed enabled encouraged evaluated explained facilitated guided informed instructed persuaded set goals stimulated trained

Administrative

approved arranged catalogued classified collected compiled dispatched executed generated implemented inspected monitored operated organized prepared processed purchased recorded retrieved screened specified tabulated validated

Accomplishments

achieved expanded improved pioneered reduced (losses) resolved restored spearheaded

